

Firm Profile

Dilanchian Lawyers & Consultants

OUR SIX SERVICE FIELDS

Our core business is adding value to your knowledge, intellectual property, technology and innovation. Accordingly we audit, manage, identify, develop, protect, register, value, contract and commercialise your intellectual assets.

These specialist skills are structured within our following six practice fields.

1. Commercialisation & Knowledge Management

Management support to develop your intellectual property and business strategy for the commercialisation process. This includes commercialisation project design, negotiation, contracting and asset management

2. IP, Technology & E-business

Intellectual property law; licensing and commercialisation of patents, trade marks, copyrights, know-how and designs; product development; intellectual property auditing; contracting and rights management; business and legal strategies for branding advice; advice for trade mark and patent registration

3. Corporate & Business Dealings

Sale and purchase of businesses and assets; business structuring and organisational design and development; employee and contractor documentation; collaborations including franchises, joint ventures, and alliances; and governance advice

4. Finance & Securities

Revenue law including GST, capital gains tax, and stamp duty; fundraising; evaluation of assets; and asset protection including guarantees and charges

5. Real Property

Commercial and retail leasing

6. Dispute Resolution

Commercial litigation, mediation and action against those who infringe your brands, and product names or other intellectual property

OUR APPROACH & TOOLS

We define client needs in business or commercial terms before we treat them in legal terms.

- **Training services** - workshops and courses
- **Entrepreneur support** - for start-ups, spin-offs, entrepreneurial ventures and enterprises
- **Business decision support tools** - including industry-specific advice, checklists, guides, questionnaires and template documents

OVERVIEW

Dilanchian is a law firm of specialist lawyers and consultants with over 20 years experience in business law, emphasising technology and intellectual property law, management and commercialisation.

We advise clients in many industries and sectors including technology, IT, telecommunications, professional services, franchising, retailing and distribution, marketing, food, fashion, not-for-profit trusts, publishing, entertainment, and media.

We help clients integrate legal, business and innovation strategy to protect, document, manage and commercialise their intellectual property, technology and knowledge assets.

The firm has expertise in business law and dispute resolution work, in both cases with emphasis on intellectual property. This is complemented by substantial experience in business structuring, business sale and purchase, human resources, trade practices, general commercial law and litigation.

Our team has expertise, and national and international experience, in a range of industries and markets. Our people have successfully completed thousands of transactions, including reviewing, preparing or advising on no less than 5,000 contracts.

Our ambition for our clients requires a team with a range of experience, disciplines, skills and expertise. For this we have helped build the Ndarala Group (www.ndarala.com.au). Our firm and staff are also members of several legal communities, including the Asociacion Europea de Abogados (www.aeuropea.com)

Ongoing and substantial investment in research keeps our advice, methodologies and documents up-to-date in form, content and methods for delivery.

FURTHER INFORMATION

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